The Green bonds market and the opportunity for the marine sector

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Challenge

- IPCC, IEA on track for dangerous warming 4-5C; 2C already in the system
 - Tipping points: tropical deforestation, ocean acidity, melting glaciers...
 - We've failed: 20 years on marginal cost of carbon
- We need a rapid change approach: low-carbon + climate resilience
 - Parallel transitions
 - \$53tn mitigation investment till 2050 + \$40tn adaptation = \$2.65tn p.a.
- Good news: investment not cost!
 - Debt capital markets
 - Green infrastructure

"The emergence of green bonds represents one of the most significant developments in the financing of low-carbon, climate-resilient investment opportunities," UN Secretary-**General - Climate Finance Report October 2015**











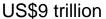




We have the investor demand

- \$88^{tn} assets under management
- \$30^{tn} Insurance
- \$27^{tn} Pension funds
- \$6^{tn} Sovereign wealth
- \$25^{tn} Fund managers, mutuals, foundations
- EM = \$5tn

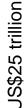






• Green/brown









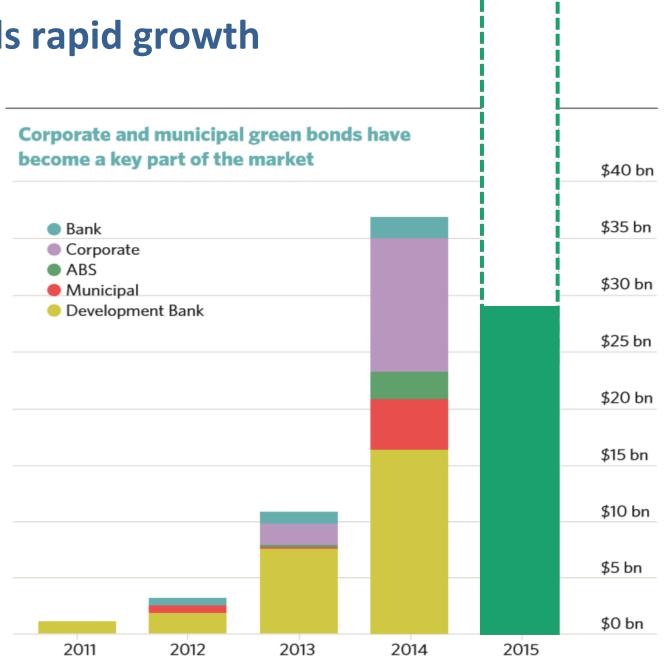




Green bonds rapid growth

Growth is coming from corporates, banks and **US** municipals

Development Banks diversifying by currency, size and customizing for investors



The green bond basics

Proceeds to green

- Vanilla
- Comparable pricing
- Refi as well as project
- 90% investment grade

Any entity

- Governments & DFIs
- Corporates
- Asset owners: PPPs, banks, utilities, etc
- Municipalities

Reporting

- Transparency to green asset or project
- Independent review
- Reporting on use of proceeds

Benefits

- Investor diversification
- Stickiness
- Longer tenors
- Multi-asset for scale





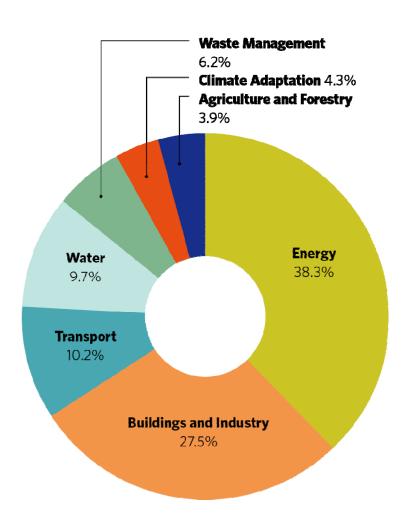








Green proceeds: Renewable energy is largest



Energy: Vestas, KfW, Terraform

Buildings & Industry: DBJ, Regency,

Vasakronan

Transport: Full universe shows potential

to grow much larger. TfL

Water: DC Water, US munis

Waste: Paprec

Climate Adaptation: Commonwealth of

Mass, World Bank, IFC

Agriculture & Forestry: SCA









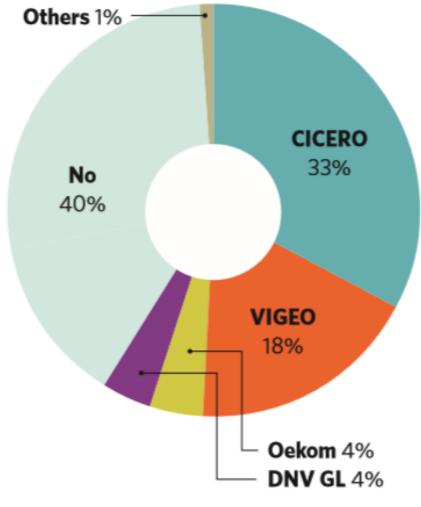




Green credentials: independent review

60% of green bonds use some sort of 2nd review

Climate Bonds Certification supports scalability with a Standards-based approach















But there's more Climate in encel bones \$697.76m **Green Bonds Project Bonds** \$65.9bn \$13.9bn



A need for action

- Over 90% of the world's fish stocks are over-exploited or depleted, while the need for food security and low-carbon protein production drives the demand for seafood.
- Ocean mis-management costs over \$200bn/yr in economic damage, rising to \$320bn by 2050 due to climate change impacts.
- Industries compete for marine resources fishing, shipping, energy, tourism, mining while insufficient policing makes conflict resolution and conservation very difficult.
- Climate change triggers rising sea levels and storms, making the majority of the world's population centers highly vulnerable.













Some focus areas

Mitigation

- Marine transport
- Port development
- Coastal development & infrastructure
- Marine energy
- Waste & supply chain management (fisheries)

Adaptation & resilience:

- Port development
- Coasts (saltwater intrusion, sea water rise, natural infrastructure etc.)
- Aquaculture & food systems associated with marine environments (e.g. mariculture)













Opportunities: some hypothetical examples

Category	Example use of proceeds	Relevant Issuers
Seafood Industry (supply chains)	 Marine fisheries – aggregation fishery improvement projects; marine protected areas Aquaculture facilities –sustainable practices; storage/distribution infra. Certification / chain of custody in supply chains & sourcing 	Corporates, Municipalities
Port & marine infrastructure	 Technology, efficiency upgrades Fleet capacity; improve service facilities for monitoring Natural infrastructure (mangroves, reefs); 	Port authorities, municipalities and national govt's
Waste management	Oil spill, pollution clean upTransport, handling,Plastics	Corporates e.g. Adidas, BP













Challenges

- Lack of bankable projects and robust project pipelines
- Lack of well functioning bond markets
- Lack of preparedness for bond financing
- Lack of commonly acceptable green standards
- Risk adverse investors with limited capacity to analyse green investments
- Small investments that would not be attractive to large institutional investors
- Involvement of many stakeholders that lack coordination



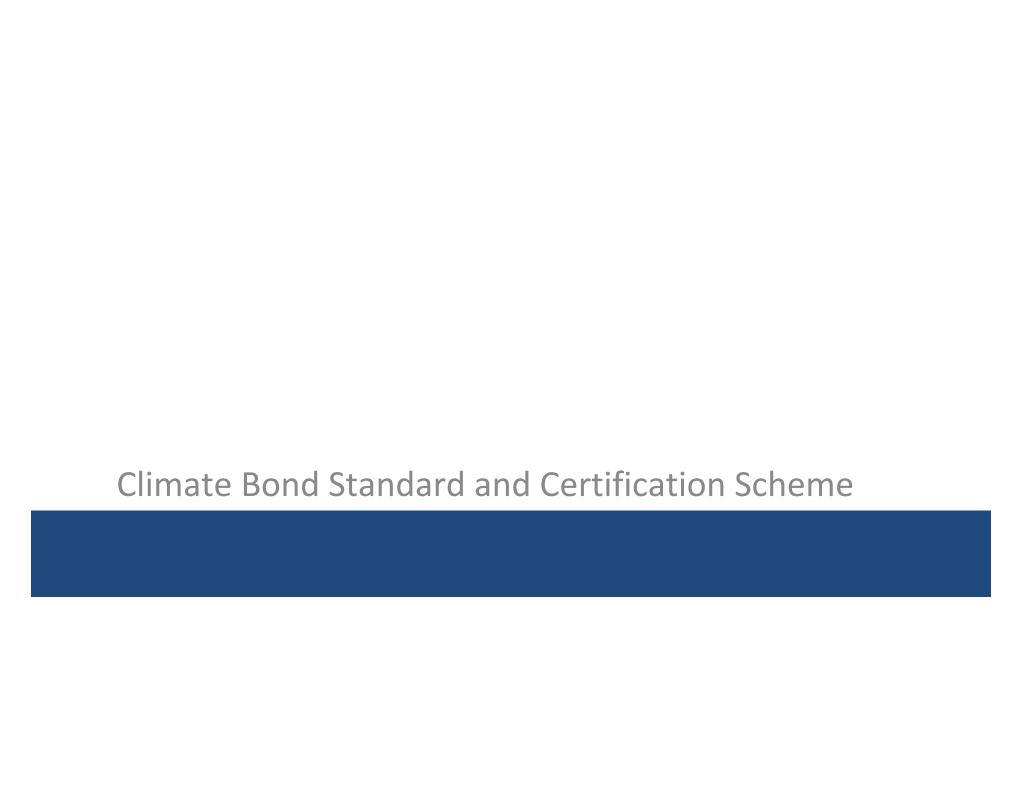












The Climate Bonds Initiative: What we do

- Information flows for ratings agencies & index providers
- Climate Bond Standards & Certification Scheme
 - Definitions for investors and guidelines for bond issuers
 - Assurance through certification
- Outreach to inform and stimulate the market
 - Policy models and government advice
 - Efforts in emerging markets to grow issuance (China, India, etc)
 - Facilitating discussions on securitization, covered bonds, Islamic Finance
- Partners Program
 - Platform for market participants to get involved during the formative stages
 - Tailored way to support the CBI's efforts to accelerate growth in green bond issuance and demand















Science-based definitions



Renewable energy Energy storage



Waste management Methane reduction



Green buildings
Green cities



Land use Forestry Food supply chain



Industrial energy efficiency



Clean water Storm adaptation



Rail, BRTs, EVs Low emission vehicles







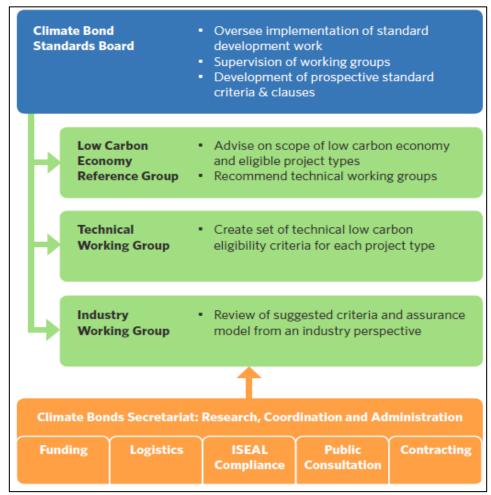






Organisational Structure

















Who's involved?











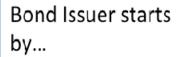








Certification – How it works



1. Issuer links low carbon assets to proposed bond





2. Issuer contracts approved 3rd-party verifier of the Climate Bond Standard to verify the proposed bond

...Verifier then...

3. Verifier checks compliance with Climate Bond Standard.



 Provides verification statement to issuer

Bond Issuer decides to proceed...

5. Issuer submits application for Climate Bond certification to Climate Bonds Standard Board and Secretariat including verification statement and application fee.



...Climate Bond Standards Board reviews

Climate Bonds Standards
 Board and Secretariat review application





7. Bond issued with Certification mark or rejected



www.climatebonds.net



